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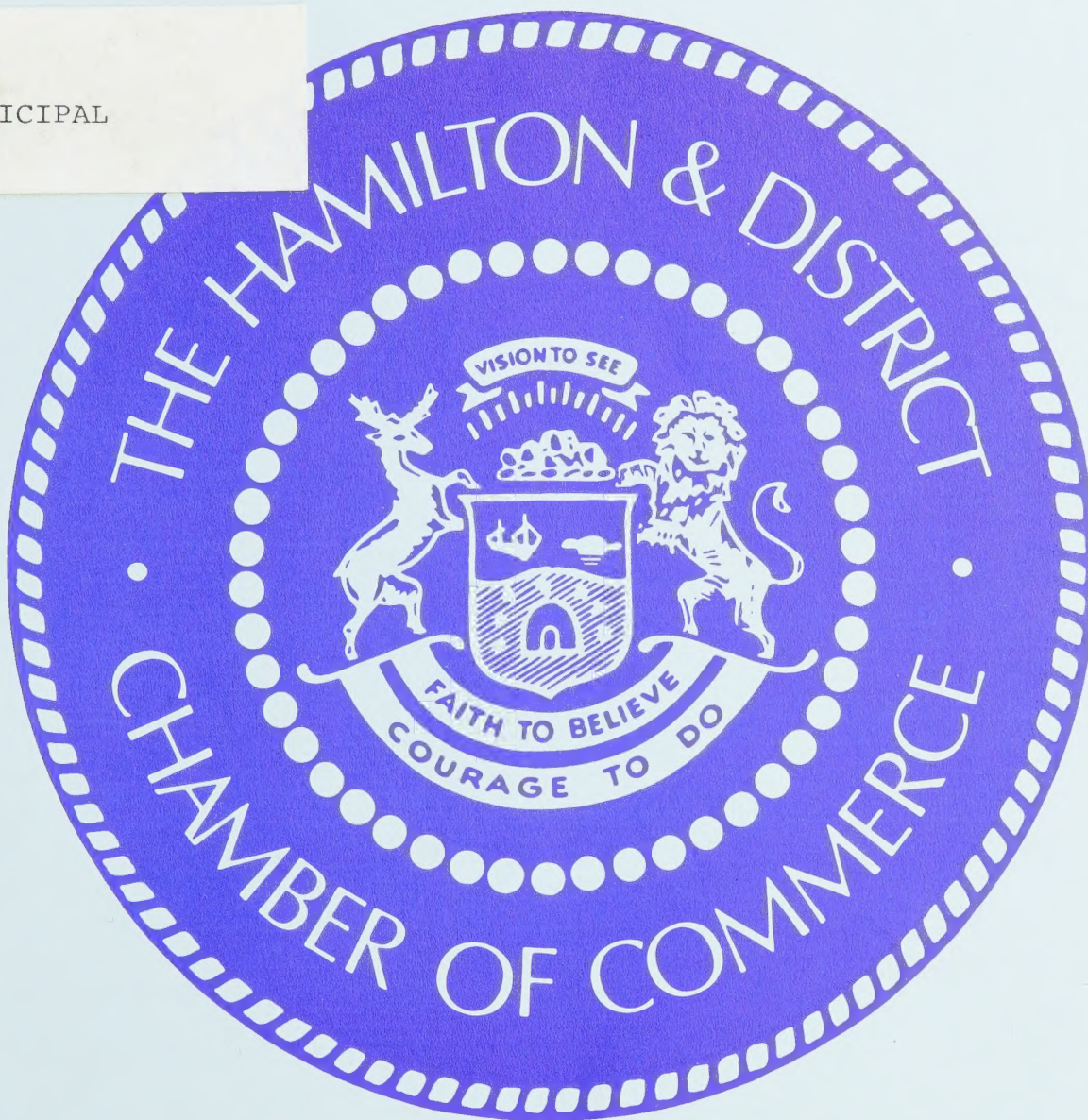
1984

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1984

Annual Report

"A COMMUNITY COMMITMENT"

1984/1985 EXECUTIVE COMMITTEE

PRESIDENT
ALEC MURRAY, *Alec Murray Real Estate Co. Ltd.*
1st VICE-PRESIDENT
NORMAN B. PREECE, *Stanton Pipes Ltd.*
2nd VICE-PRESIDENT
WAYNE D. McCRAVEY, *Slater Steel Corporation*
TREASURER
BARRIE R. BOATMAN, *The Tridon Companies*

COMMITTEE CHAIRMEN

ANCASTER DIVISION
DR. F. M. YOUNG
BUSINESS DEVELOPMENT
A. DAVIS, *Forsythe Lubrication Assoc. Ltd.*
CHINESE DIVISION
C. CHAN, *Columbia Secondary School of Canada*
DUNDAS DIVISION
H. VAN TUYL, *Canada Trust*
EDUCATION & STUDENT SERVICES
D. WILLAN, *Deloitte Haskins & Sells*
FINANCE AND TAXATION
J. WATSON, *Hamilton Automobile Club*
GOVERNMENTAL AFFAIRS
M. D. BOUGHTON, *Deloitte Haskins & Sells*
INDUSTRIAL RELATIONS
W. R. THORNBACK, *Greening Donald Co. Ltd.*
INTERNATIONAL TRADE
D. C. LONEY, *Greening Donald Co. Ltd.*
SPECIAL EVENTS
D. R. HAILS, *Dofasco Inc.*
TRANSPORTATION
J. PIER, *Wabco Ltd.*

REPRESENTATIVES TO CANADIAN CHAMBER OF COMMERCE

DR. J. A. PELLER, *Andrés Wines Ltd.*
R. D. G. STANBURY, *Firestone Canada Inc.*

THE DIRECTORS

R. BOETTCHER, *Procter & Gamble Inc.*
D. H. E. CARLSON, *McMaster University*
J. K. CARMEN, *Westinghouse Canada Inc.*
W. H. CHANDLER, *Bell Canada Ltd.*
D. R. GOWLAND, *Laidlaw Transport Ltd.*
A. G. GRAHAM, *Canada Life Assurance Co.*
I. D. HENDERSON, *Birks Jewellers*
DR. A. A. LEE, *McMaster University*
J. LIVINGSTON, *Jordan Livingston Furs Ltd.*
J. MONGEON, *J. Dydzak Enterprises*
E. A. SHAKER, *Inch, Easterbrook & Shaker*
U. SOOMET, *Dofasco Inc.*
M. TUVIKENE, *Stelco Inc.*
W. E. WEIR, *Hamilton Insurance Brokers Ltd.*
J. WOOD, *Kent Tile & Marble Co. Ltd.*

REPRESENTATIVES TO ONTARIO CHAMBER OF COMMERCE

W. H. CHANDLER, *Bell Canada Ltd.*
W. R. CRAIG, *Dofasco Inc.*

MANAGEMENT STAFF

EXECUTIVE DIRECTOR	R. J. WHYNOTT
DIRECTOR OF COMMUNICATIONS	J. S. McDOWELL
DIRECTOR OF POLICY	K. G. DREWITT

HONOURARY SOLICITOR: JOHN F. REESOR, Q.C.,
Mewburn, Marshall & Reesor

AUDITOR: CLARKSON GORDON

BANK: CANADIAN IMPERIAL BANK OF COMMERCE

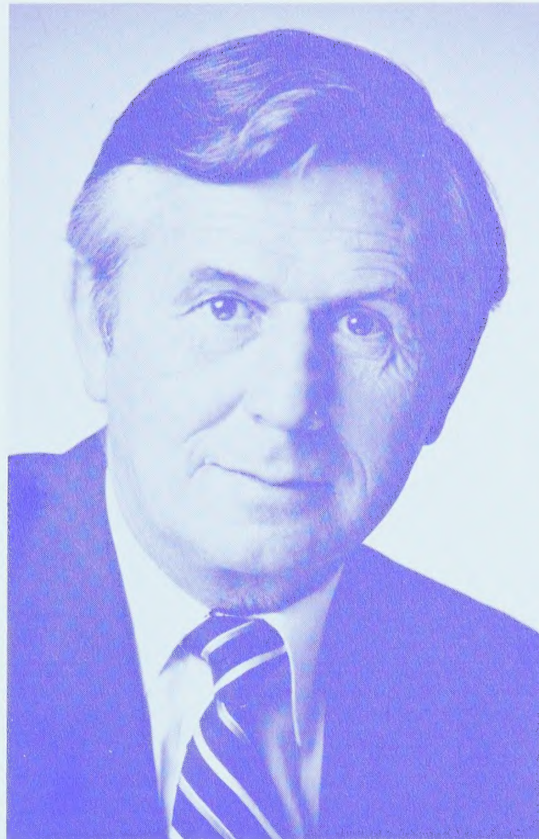
THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE

"MISSION STATEMENT"

- To help build the economy of Hamilton and District;
- To serve as the voice of the business community of Hamilton and District;
- To provide a forum for the business community to develop opinions and programs which contribute to the social, economic and physical quality of life in Hamilton and District;
- To promote a society and economy based on private enterprise and concern for the individual;
- To communicate information on topical subjects of interest to the members;
- To facilitate business and social contact among members; and
- To promote Hamilton and District as a good place in which to live, work and visit.

The Chamber in 1984

ALEC MURRAY, *President*



One year ago, when I was sworn in as your President, I was convinced that Hamilton and Hamilton-Wentworth were the “best kept secrets” in Ontario — perhaps even in Canada.

I was also convinced that the membership of the Chamber shared my sentiments and would support any initiative which would change that perception of our community.

With that as our objective we challenged a number of extremely talented, action oriented individuals to specifically identify our image problem, develop a strategy which would assist in resolving it, then initiate action in a market which would respond positively to our message.

They did.

Metropolitan Toronto was identified as Hamilton's marketplace. Short and long term strategies were designed, and a significant first step was taken. The October 18th edition of The Globe & Mail featured a twelve page supplement highlighting the communities of Hamilton-Wentworth and the benefits enjoyed by those who live, work and invest in them.

It was a remarkable achievement — a first for any Chamber of Commerce on behalf of its community. We were pleased to provide the necessary leadership to ensure it happened for the benefit of our Region and our people. I thank those responsible. They made a major contribution at great personal sacrifice.

During my term we also introduced the first “Corporate Challenge” — another unqualified success, and our Chinese Division was the first of its kind anywhere.

Our volunteer committees functioned superbly. We represented the area's business community nationally, provincially and municipally on issues as numerous as they were diverse (the “ON THE RECORD” section of this Annual Report outlines them for you), and through it all we managed to keep a watchful eye on our finances. I am pleased to report that we ended our fiscal year in the black.

As I conclude my term I am fully cognizant of the support I received from the membership, the Board of Directors and staff. Working as a team we broke new ground and laid solid foundations for others to build on.

On your behalf I express our appreciation to the following Directors who have served the maximum number of years permitted by our constitution: MR. B. BOATMAN, MR. D. CARLSON, MR. R. STANBURY, MR. W. WEIR.

1984 was a no less interesting year than I expected it to be. However, I am satisfied that we met the challenges which came before us and the Chamber is a better organization and the community a better place, as a result.

THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE
(Incorporated without share capital under the laws of Canada)

BALANCE SHEET

DECEMBER 31, 1984
(with comparative figures for 1983)

	1984	1983
ASSETS		
CURRENT:		
Cash	\$ 25,985	\$ 6,972
Accounts receivable	131,739	81,068
Inventories	9,527	9,352
Prepaid expenses and supplies	12,232	7,963
Total current assets	179,483	105,355
FIXED (schedule E):		
Furniture, fixtures and leasehold improvements — at cost	506,584	506,584
Less accumulated depreciation and amortization	170,863	140,048
	335,721	366,536
	<u>\$515,204</u>	<u>\$471,891</u>
LIABILITIES		
CURRENT:		
Accounts payable and accrued charges	\$ 54,550	\$ 40,368
Fees received in advance	91,780	81,835
Total current liabilities	146,330	122,203
SURPLUS (statement 2)	368,874	349,688
	<u>\$515,204</u>	<u>\$471,891</u>

See accompanying notes to financial statements.

**THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE
STATEMENTS OF REVENUES AND EXPENSES AND SURPLUS**

YEAR ENDED DECEMBER 31, 1984
(with comparative figures for 1983)

	1984	1983
STATEMENT OF REVENUES AND EXPENSES		
Revenues:		
Membership fees	\$309,803	\$285,589
Membership Directory — net	27,878	23,824
Group insurance	8,531	10,662
Other including investment income	6,814	13,831
Total revenues	<u>353,026</u>	<u>333,906</u>
Expenses:		
Secretariat expenses (schedule A)	246,715	233,168
Club operations (schedule B):		
Fixed expenses	97,368	96,426
Food and bar activities (gain) loss	(9,243)	4,494
Total expenses	<u>334,840</u>	<u>334,088</u>
Excess (deficiency) of revenues over expenses for year	<u>\$ 18,186</u>	<u>\$ (182)</u>
STATEMENT OF SURPLUS		
Balance at beginning of year	<u>\$349,688</u>	<u>\$347,870</u>
Add (deduct):		
Excess (deficiency) of revenues over expenses for year	18,186	(182)
Relocation project contributions received	1,000	2,000
	<u>19,186</u>	<u>1,818</u>
Balance at end of year	<u>\$368,874</u>	<u>\$349,688</u>

See accompanying notes to financial statements.

THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE
STATEMENT OF CHANGES IN CASH POSITION

YEAR ENDED DECEMBER 31, 1984
(with comparative figures for 1983)

	1984	1983
Cash was obtained from:		
Operations —		
Excess (deficiency) of revenues over expenses for year	\$18,186	\$ (182)
Add items not affecting cash:		
Depreciation and amortization	30,815	30,955
Cash from operations	49,001	30,773
Amounts received for relocation project	1,000	2,000
Increase in accounts payable and fees received in advance	24,127	
	<u>74,128</u>	<u>32,773</u>
Cash was reduced by:		
Increase in accounts receivable, inventories and prepaid expenses	55,115	21,693
Purchase of fixed assets		993
Reduction in accounts payable and fees received in advance		31,207
	<u>55,115</u>	<u>53,893</u>
Increase (decrease) in cash during the year	19,013	(21,120)
Cash at beginning of year	6,972	28,092
Cash at end of year	<u>\$25,985</u>	<u>\$ 6,972</u>

See accompanying notes to financial statements.

AUDITORS' REPORT AND NOTES TO FINANCIAL STATEMENTS



Clarkson Gordon

Chartered Accountants

Suite 440
100 King Street West
Hamilton, Canada L8P 1A2
Telephone: (416) 526-8880

AUDITORS' REPORT

The Directors and Members,

The Hamilton and District Chamber of Commerce:

We have examined the balance sheet of The Hamilton and District Chamber of Commerce as at December 31, 1984 and the statements of revenues and expenses and surplus and changes in cash position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of The Hamilton and District Chamber of Commerce at December 31, 1984 and the results of its operations and the changes in its cash position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Hamilton, Canada,
February 28, 1985.

Clarkson Gordon

Chartered Accountants

THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1984

(1) Summary of significant accounting policies —

(a) Basis of accounting:

The accrual basis of accounting is generally used in the preparation of the financial statements. Under this method membership revenues and expenses are recorded in the period to which they relate and other revenue is recorded when earned. Contributions received from members to assist in a previous year's relocation of the Chamber's premises are recorded in the statement of surplus.

(b) Inventories:

The inventories consist of food and bar supplies held for resale and are valued at the lower of cost and net realizable value with cost determined on a first-in, first-out basis.

(c) Fixed assets:

Fixed assets consisting of furniture, fixtures and leasehold improvements, are recorded at cost less accumulated depreciation and amortization. Gains or losses on the disposal of fixed assets are included in the statement of revenues and expenses and the cost and accumulated depreciation and amortization related to these assets are removed from the accounts.

Depreciation of furniture and fixtures is computed at 10% of cost on a straight-line basis and amortization of leasehold improvements is provided on a straight-line basis over the term of the lease.

Expenditures for repairs and maintenance are charged to operations as incurred.

(2) Commitment —

The Chamber has agreed to lease its facilities for a ten year period ending May 31, 1990 with a further ten year renewal option. After certain special allowances and concessions have been realized the minimum annual rental will be approximately \$66,400.

In addition, the Chamber is also committed to lease certain office equipment until 1985 at an annual cost of approximately \$11,000.

**FOR THE
HAMILTON AND DISTRICT
CHAMBER OF COMMERCE
AS AT
DECEMBER 31, 1984**



"FOR THE RECORD"

THE ACTIONS OF THE COMMITTEES OF THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE ON BEHALF OF — AND FOR THE BENEFIT OF — ITS MEMBERS AND THE COMMUNITY

★ THE FOLLOWING IS BY NO MEANS COMPLETE. IT IS INTENDED ONLY AS A GUIDE AND A HISTORICAL RECORD OF THE WIDE-RANGING ACTIVITIES OF THE CHAMBER DURING THE PAST TWELVE MONTHS. HOWEVER, IT WILL CLEARLY REFLECT THE AREAS WHICH WERE OF GREATEST CONCERN TO THE ORGANIZATION AND OUTLINE THE ACTIONS AND POSITIONS TAKEN BY THE MEMBERSHIP IN AN EFFORT TO RESOLVE THEM.

BUSINESS DEVELOPMENT

A. DAVIS

Chairman

- Recommended the Chamber's endorsement of "Project PRIDE" for facade improvements to buildings in the Hamilton Downtown BIA.
- Investigated lack of availability for business mortgages in the north end of the City.
- Monitored the controversy regarding the GO-ALRT system into the Hamilton area and the economic impact it would have on the community.
- Recommended the establishment of a "Conference on Community Development" for Hamilton-Wentworth area.
- Established a Zoning Subcommittee which monitored down-zoning and other zoning issues of member firms and have been the catalyst in making presentations to City and Regional governments opposing such restrictions on industry.
- Sponsored the Annual "Outstanding Business Achievement Award".
- Monitored the Region's efforts to attract a Free Trade Zone to the area.
- Participated on a Harbour tour in co-operation with the Hamilton Harbour Commissioners.
- Participated in a co-operative effort with other Chamber members to attract Chief Executive Officers from Toronto to Hamilton for a day as well as produce a supplement on Hamilton-Wentworth in the Globe & Mail.

EDUCATION AND STUDENT SERVICES

D. WILLAN

Chairman

- Hosted a very successful "CAREER DAY" at Mohawk College with over 1,000 area secondary school students and 300 professional and education resource people participating.
- Developed a "Career Day Manual" for use of future organizers of the event.
- Sponsored Hamilton area students to the "Forum for Young Canadians" in Ottawa. The Forum provides students with an overview of Canada's parliamentary system of government.
- Sponsored the J. G. Smith award for students from Mohawk College who write major essays on Canada's economic system.

- Interviewed and selected qualifying students for "Student Venture Capital" programs to allow them to establish their own business during the summer months.
- Co-sponsored with the Industry-Education Council a series of Career Awareness workshops for area Guidance Counsellors.
- Hosted a reception for McMaster MBA and Commerce Society graduates which provided them with the opportunity of meeting with business leaders from the community.
- Maintained liaison on the McMaster University Medical School Selection Committee.
- Provided liaison with the Secondary School's "Supervised Alternative Learning for Excused Pupils" program.
- Provided liaison to the Canadian Chamber in the establishment of a "JOB CREATION" Program.
- Provided a representative liaison to the Board of Directors of the Industry-Education Council of Hamilton.
- Co-ordinated a visit to the Chamber by Mr. Ken Dryden, the Ontario Youth Commissioner.
- Participated with Ontario Co-operative Education Association, Advertising & Sales Club and the Industry-Education Council in hosting the annual "Career Symposium".

FINANCE AND TAXATION

J. WATSON

Chairman

- Submitted a series of Articles on the changing legislation for PENSIONS in Canada.
- Entertained the Honourable Larry Grossman and the Honourable Marc Lalonde at special meetings of the Chamber to express the Ontario and Canadian concerns of area businesses as it relates to governments.
- Organized a Municipal Tax Seminar.
- Contributed in a significant way to the development of Chamber positions on tax issues to both the Ontario and Federal governments.
- Monitored the local Revenue Canada office in connection with local business complaints of undue harassment of auditors.
- Compiled an extensive position on Pension recommendations that were submitted at both levels of government for consideration.



1st ANNUAL CORPORATE CHALLENGE:

The opening ceremonies included a "Parade of Challengers". A team from Chedoke-McMaster Hospitals finally won the "Corporate Challenge Trophy".



Provided career counselling to area secondary school students at "Career Day '84."



Hosted seminars throughout the year on numerous topics of interest.



Promoting conventions at the "Destination Hamilton-Wentworth Show."



YOUR CHAMBER, with assistance provided by Mediacom, The Region and City, was pleased to re-introduce to the community a "Welcome To Hamilton" signboard.



CABINET MINISTERS . . .



The Honourable Marc Lalonde, Jean-Jacques Blais and James Snow were only three of numerous interesting personalities which sought the counsel of Chamber members.

- Organized a Retail Sales Tax Seminar in co-operation with the local ministry office.
- Developed a liaison with the local office of the Ministry of Industry and Trade to encourage more dialogue to local business on programs available to them.
- Developed an information article for PANORAMA on the Ontario Business Corporations Act.
- Followed-up on effects of Federal Budget on local business.
- Developed an article for PANORAMA on changes in the Federal Sales Tax.
- Submitted several resolutions to the Canadian Chamber on "Research and Development" tax guidelines and allowances.
- Monitored the proposed "Education Pooling Tax" for Ontario.
- Submitted an article on Computers and Small Business for PANORAMA which was followed-up with a Seminar on Small Business Financial Modelling and Computer Adaptation.
- Represented the views of the Hamilton Chamber to the area news media when federal and provincial budgets were brought down.
- Prepared and circulated to the membership a year end tax planning check list which advised of various considerations worthy of review before filing.

GOVERNMENTAL AFFAIRS

M. D. BOUGHTON

Chairman

- Examined the impact of Bill C-169, a bill to restrict election advertising practices and established the Chamber's policy in opposition.
- Supported the concept of an Executive Committee at City Council level.
- Monitored the issue of "Retail Store Hours".
- Supported the completion of Gore Park without a judicial inquiry and any further delays.
- Met with Honourable Jean-Jacques Blais, Minister of National Defence and expressed their concern on such issues as government procurement, national defence policies and defence spending.
- Sponsored a Membership Breakfast with Mayor Morrow as Guest Speaker to address the effects of the Federal Election on Hamilton.
- Wrestling with a method of monitoring legislation at all levels of government.
- Updating the Hamilton & District Federal & Provincial Government Representatives booklet for distribution to all members.
- Organized a series of All-Candidates Meetings for by-elections in Ward 1, Wentworth North and Hamilton Centre.
- Developed the Chamber's recommendation on the resignation of Seat by political candidates who hold offices at any other level of politics to the Ontario and Canadian Chambers.
- Reviewed the proposed "Supplementary Pension Plan" for City and Regional representatives and recommended that the Chamber object to this proposal.
- Developed the Chamber's position of support for the Election of Regional Chairman.

INDUSTRIAL RELATIONS

W. R. THORNBAC

Chairman

- Continued to conduct membership surveys in the following areas: Vacations, Mileage Expense; Statutory Holiday Policy,

Christmas/New Years, Remembrance Day Business closings. The results of these useful surveys were then forwarded to the membership in Panorama.

- Maintained a vigil over the Chamber's popular Group Insurance and Dental Plans and recommended an upgrading when and where necessary.
- Provided liaison to the Community Council on Employment for the Disabled.
- Sponsored a successful Seminar on Human Rights.
- Developed a List of Accredited Arbitrators which is available upon request at the Chamber office.
- Labour Relations subcommittee reviewed changes in the Employment Standards Act, Unemployment Insurance Commission, Workers' Compensation as well as such issues as violence on picketlines.
- Provided input to Mr. Ken Dryden, Ontario's Youth Commissioner on issues before industries in Hamilton regarding Youth Unemployment and opportunities during his visit to the Chamber.

INTERNATIONAL TRADE

D. C. LONEY

Chairman

- In January of 1984, the newly formed International Trade Committee held its inaugural meeting and developed as their mandate "to collect and present to our business community, information on International Trade which will assist companies in this area to increase sales, profits, and employment with resulting benefits to the entire community."
- Held many informal meetings during the year with guest speakers from the Export Development Corporation, the Department of Regional Industrial Expansion, and the Canadian International Development Agency as well as some local entrepreneurs who had been successful in exporting to foreign markets.
- Developed the concept of International Trade Notes, a series of articles of interest to International traders.
- Compiling a Hamilton-Wentworth Export Catalogue of one page entries on local companies interested in exporting.

SPECIAL EVENTS

D. R. HAILS

Chairman

- Organized a successful "Ski Day" for Chamber members.
- Initiated a "Committee Golf Challenge" for various Chamber members participating on committees for the purpose of creating greater interaction between members.
- Organized several "NEW MEMBERS" Nights to which new members were invited to come and hear about the Chamber and its activities.
- Organized a series of events surrounding "Chamber of Commerce Week" such as Chairman Jones' State of the Region Breakfast; Night at the Races; Tour of Lester B. Pearson Airport; Winning Image Seminar for Women; Dinner/Dance; as well as official recognition of Secretaries Week.
- Organized a very successful bus excursion for Chamber "Blue Jay" fans.
- Organized the Annual President's Golf Tournament.
- Promoted an excellent "Theatre Night" with Paul Anka.
- Arranged another successful Curling Bonspiel.
- Surveyed the membership for suggestions on group package destinations.

Note: **CORPORATE CHALLENGE** — 1984

It should be noted here that under the auspices of the Special Events Committee, the concept of a "Hamilton Corporate Challenge" was developed and in 1984, a full committee was organized to implement the 1st Annual Hamilton Corporate Challenge program. Some 39 teams participated with approximately 20 people per team, and thoroughly enjoyed the fun-filled friendly competitions. The 1984 winner was one of the two teams from the Chedoke-McMaster Hospitals.

Many hours of dedication and hard-work by committee members made the first Challenge a success. Our thanks to McMaster University for their endless support and co-operation and to the Department of Culture and Recreation for their efforts on our behalf. And a special tribute should be paid to Joe Hunter, Bell Canada, for his leadership and enthusiasm as 1984 Chairman.

TRANSPORTATION

J. PIER

Chairman

- Were active in developing a Chamber position regarding a route for the proposed GO-ALRT system to enter Hamilton.
- Monitored the Consolidated Hearings on the proposed East/West and North/South transportation corridor and presented a brief in support of the Highway.
- Urged the Ministry of Transportation, The Honourable James Snow, to complete the study of the Hamilton/Nanticoke corridor in order that a start could be made on this vital access road.
- Maintained a watch over the expansion of Hamilton Airport and supported the application of several airlines for landing rights to the Airport.
- Organized a membership breakfast with the Honourable James Snow as guest speaker to outline some vital transportation issues related to the Hamilton area.
- Organized a tour of the Harbour for the committee with the assistance of the Hamilton Harbour Commissioners.
- Supported the proposed amalgamation of the Public Transport Departments of the City and Region.
- Supported the Chamber's position for the clean up of the Windemere Basin in the Harbour.

DUNDAS DIVISION

HENK VAN TUYL

Chairman

- Steered the Division sponsored Farmer's Market through another successful year of service to the community.
- Hosted the Opening Ceremonies for "Cactus Festival '84."
- Held discussions with representatives of L.A.C.A.C. regarding the current inventory of buildings identified as being of possible historical and architectural value.
- Hosted the Town's Annual Christmas Tree Lighting ceremony.
- Provided input into the development of the Dundas Leisure Master Plan.
- Recommended to Town Council that it initiate a Ward system in time for the 1985 Municipal election. When Council rejected the proposal advertisements were placed in the local paper requesting voter support. A petition was ultimately circulated throughout the community.
- Supported the position of the Governmental Affairs Committee relative to its recommendation regarding Dundas representation in the Provincial legislature.

- Reviewed with representatives of Bell Canada the telephone service provided to the community.
- Opposed a Town sponsored "No Smoking By-Law".
- Studied and recommended in the positive an "Agenda For Action" for Dundas.
- Hosted "A SMALL BUSINESSMAN AND HIS INCOME TAX SEMINAR".
- Contributed a monthly column on Division activity for publication in the Dundas Star Journal.
- Convinced Town Council to provide two 'No Smoking Signs' to town businesses as opposed to requiring that they purchase them.
- Supported Junior Achievement through participation in Project Business.
- Co-operated with the Council on Road Trauma in its "Drink — Don't Drive" Campaign.
- Participated in the Chamber sponsored "All Candidates Night" on Cable 4 TV.
- Maintained liaison with the Dundas Business Improvement Area, the Dundas Jaycees Inc., and the Regional Economic Development Department.
- Established representation on the Town's Central Area Plan Committee.

CHINESE DIVISION

CLEMENT CHAN

Chairman

It was an idea whose time had come.

With investment capital in the Far East showing interest in the North American Continent, Hamilton-Wentworth obviously began to get interested in attracting as much as possible of it to this Region. The Chamber was no exception.

In the summer of 1984, Clement Chan (Columbia Secondary School) and Alec Murray (Alec Murray Real Estate and President of the Chamber) met to develop the concept of a Chinese Division under the umbrella of the Chamber.

Its primary purpose, since it was formally organized in October 1984, has been to act as a facilitator of information and to provide a better understanding of the cultural, language and government regulations which confront business representatives both in the Far East and here in Hamilton-Wentworth. To assist that process the Division has held monthly meetings and seminars on issues as far ranging as banking, trade regulations and the tax implication of a Foreigner's Investment in Ontario.

It is a valuable service which more and more interested Chamber members will be taking advantage of in the future.

For further information contact:

**The Hamilton & District
Chamber of Commerce**

100 King Street West,
Suite 830,
Hamilton, Ontario, Canada
L8P 1A2
(416) 522-1151

Realtor urges property rights fight

Special to The Spectator
ALEC MURRAY is gearing up for a fight.

The president of the Hamilton and District Chamber of Commerce told members of the Sales and Marketing Council of Hamilton and the District Home Builders' Association that they don't get involved in property rights fights.

Referring to a recent story in The Hamilton Spectator on the conflict between housing and industry in Hamilton's north-end neighborhoods, he said:

Chamber sponsors day of slapstick competition

challenges make a profound difference to the economy as a whole. It will give

collapsing in confusion.

In another event, one tear stretches out as rigidly as possible, carried by six others who are on a ladder. The person on the ladder, retrains to a rigid position back to the start will be won not by those who most time of arrival a

Chamber backs youth job plan

OTTAWA — The Canadian Chamber of Commerce unveiled a youth employment plan that president Sam Hughes says will help some of the 500,000 unemployed young Canadians find a job before the end of the year.

Mr. Hughes, who said he could no longer look the young unemployed in the

proposed during the current election campaign.

It will involve the establishment of committees at the municipal level made up of business, labor and political representatives who will volunteer their time to identify the area's major problems and co-ordinate solutions.

Mr. Hughes gave as an example

operation is what makes the chamber's plan better than existing programs, said Mr. Hughes, adding that the unemployment problem in a small town such as Perth, Ont., requires different solutions and would be used in Toronto.

"We've asked ourselves why the government programs don't work," Mr. Hughes said. "There are

be a cultural s corporate Challenge will study paintings and then run to ch that includes all

Chamber establishes Chinese division

By PAUL MITCHELL
Editor

nese descent, is the first of its kind in Canada. The chamber now has separate divisions for various municipalities in the

"The Chinese have been a fairly closed-knit group where ships are very important for the culture to integrate into the

As a result of the trips, five groups of Hong Kong investors toured the month and a "substantial expected during July and Macaluso, an official economic development

Chamber aims to lure business from Toronto

By PAUL MITCHELL
Editor

THE CHAMBER
"MAKING
NEWS"
IN 1984

ete results are Hong Kong to g plant for pressors in

ing discuss- at tourism Mr. Maca-

es delega- to mainland markets and exchange. of

Chamber opposes police change

"The Regional Board of Commissioners of Police does a fine job, why would you want to change the composition of it"? That, basically is what Alec Murray, President of The

While opposing the changes proposed for the Police Commission Board the Chamber did support another section of the Bill which calls

to the New Libraries Act through Bill No.93, and those proposals have convinced us that the

boards and committees by adding political representation would only jeopardize the effectiveness of those boards which have served community well. In question posed char Murray was re Private Bill region has sub

Chamber opposed to minimum wage hike

WINDSOR — The Ontario Chamber of Commerce has voted to oppose an increase in the province's minimum

\$3.85 in April and is scheduled to go to \$4 an hour Oct. 1.

Both motions were pre-

Members Bill h it has sub- the province. requests the structure sibility of on Public

ve pointed out ty" said Mr. "that Susan ster of Cult- izenship, has ges pending

are once to be greet- bards "Wel- n."

Chamber says councillors should resign if they seek higher office

The Hamilton and District Chamber of Commerce has asked both the city and region-

he's best interest is not served by an elected representative seeking election elsewhere prior

adopted at all levels of government which would stipulate that upon the official nomination date deadline, a

'Welcome To Hamilton' sign goes up tomorrow

ed by a 25-24 vote another to five per cent even though

- 1985 ANNUAL MEETING OF THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE
WEDNESDAY, APRIL 3rd, 1985 — ROYAL CONNAUGHT HOTEL
BUSINESS MEETING 5:00 P.M. — 'NO HOST' RECEPTION 5:30 P.M.
DINNER 6:30 P.M.

GUEST SPEAKER: THOMAS D. SMYTH President and Chief Executive Officer H. J. Heinz Co. of Canada Ltd.